

| CUSTOMER        |  | PROJECT         |       |
|-----------------|--|-----------------|-------|
| Name:           |  | Name:           | ~103~ |
| Address:        |  | Address:        | ~150~ |
| City/State/Zip: |  | City/State/Zip: |       |
| Customer PO#:   |  | Ordered By:     |       |

| QTY | DESCRIPTION | UNIT                   | EXT PRICE |
|-----|-------------|------------------------|-----------|
|     |             |                        |           |
|     |             | <b>PROJECT:</b>        | ~363~     |
|     |             | <b>FREIGHT:</b>        | ~354~     |
|     |             | <b>SALES TAX:</b>      | ~356~     |
|     |             | <b>WARRANTY:</b>       |           |
|     |             | <b>TOTAL CONTRACT:</b> | ~333~     |

| BRANCH # | JOB # | CUSTOMER # | SALESPERSON | CLOSING DATE |
|----------|-------|------------|-------------|--------------|
| 08-62    | ~431~ |            |             | ~556~        |

| VENDOR       |  | SFX | SFX NAME | SALE  | COST  | GP\$  | GP%   |
|--------------|--|-----|----------|-------|-------|-------|-------|
| LABOR:       |  | 102 | LABOR    | ~334~ | ~344~ | ~345~ | ~346~ |
| AVG WAGE:    |  | 110 | BURDEN   |       |       |       |       |
| BURDEN RATE: |  | 104 | MATERIAL | ~335~ | ~348~ | ~349~ | ~350~ |
| LABOR RATE:  |  | 105 | SUBLET   | ~352~ | ~353~ | ~358~ | ~359~ |
|              |  | 106 | PER DIEM | ~545~ | ~544~ | ~552~ | ~554~ |
|              |  | 107 | RENTALS  |       |       |       |       |
|              |  | 221 | WARRANTY |       |       |       |       |
|              |  | 173 | FREIGHT  | ~354~ | ~355~ | ~360~ | ~361~ |
| TOTAL        |  |     |          | ~333~ | ~339~ | ~341~ | ~343~ |

| APPROVALS  |                       |                |  |
|------------|-----------------------|----------------|--|
| Up to 150K | Project Developer     | Joey Zint      |  |
| Up to 500K | RPM Manager           | Shawn Bosarge  |  |
| Up to 1M   | Operations Director   | Bret Talbot    |  |
| Up to 1M   | Operations Controller | Sonny Herman   |  |
| Up to 5M   | Region VP             | Jay Welu       |  |
| Up to 10M  | President             | Timothy Figgie |  |