

## JOB OPENING SHEET - TC-10/11 -107~

| CUSTOMER        |  | PROJECT        |       |  |  |
|-----------------|--|----------------|-------|--|--|
| Name:           |  | Name:          | ~103~ |  |  |
| Address:        |  | Address:       | ~150~ |  |  |
| City/State/Zip: |  | City/State/Zip |       |  |  |
| Customer PO#:   |  | Ordered By:    |       |  |  |

| QTY         | DESCRITION                     |                      |        |                |       |             |      | UNIT   |       | EXT PRICE |       |  |
|-------------|--------------------------------|----------------------|--------|----------------|-------|-------------|------|--------|-------|-----------|-------|--|
|             |                                |                      |        |                |       |             |      |        |       |           |       |  |
|             | PROJECT:                       |                      |        |                |       |             |      |        |       | ~363~     |       |  |
|             | FREIGHT:                       |                      |        |                |       |             |      |        |       |           | ~354~ |  |
|             | SALES TAX:                     |                      |        |                |       |             |      |        |       |           | ~356~ |  |
|             | WARRANTY:                      |                      |        |                |       |             |      |        |       |           |       |  |
|             | TO <mark>T</mark> AL CONTRACT: |                      |        |                |       |             |      |        |       |           | ~333~ |  |
|             |                                |                      |        |                |       |             |      |        |       |           |       |  |
| BRANCH #    | JOB#                           |                      |        | CUSTON         | IER#  | SALESPERSON |      | CLOSIN |       |           |       |  |
| 08-62       | ~431~                          |                      |        |                |       |             |      | ~556~  |       |           |       |  |
|             | VENDOR                         |                      | SFX    | SFX NA         |       | SALE        | CO:  |        | GP\$  |           | GP%   |  |
|             | LABOR:                         |                      | 102    |                | ABOR  | ~334~       |      | -344~  | ~345~ |           | ~346~ |  |
| AVG WAGE:   |                                |                      | 110    |                | RDEN  | 225         |      | 240    | ~349~ |           | 250   |  |
|             | BURDEN RATE:                   |                      | 104    | MATI           |       | ~335~       |      | 348~   |       |           | ~350~ |  |
| LABOR RATE: |                                |                      | 105    |                | IBLET | ~352~       |      | 353~   |       | 58~       | ~359~ |  |
|             |                                | 4                    | 106    |                | DIEM  | ~545~       | ^    | -544~  | ~5    | 52~       | ~554~ |  |
|             |                                |                      |        |                | ITALS |             |      |        |       |           |       |  |
|             |                                | _                    | 221    | WARR           |       | 25.4        |      | ٥٦٦    |       |           | 0/1   |  |
|             |                                | 173                  | 3 FRE  |                | ~354~ |             | 355~ |        | 60~   | ~361~     |       |  |
| TOTAL       |                                |                      |        | APPROVALS      |       |             | 339~ | ~3     | 41~   | ~343~     |       |  |
|             |                                |                      |        |                | .5    |             |      |        |       |           |       |  |
| Up to 150K  | Project Develope               |                      | Joey Z | 'int           |       |             |      |        |       |           |       |  |
| Up to 500K  | RPM Manager                    |                      | Shawi  | n Bosarge      |       |             |      |        |       |           |       |  |
| Up to 1M    | Operations Direct              | or                   | Bret T | albot          |       |             |      |        |       |           |       |  |
| Up to 1M    | Operations Contro              | perations Controller |        | Sonny Herman   |       |             |      |        |       |           |       |  |
| Up to 5M    | Region VP                      |                      | Jay W  | Jay Welu       |       |             |      |        |       |           |       |  |
| Up to 10M   | President                      |                      | Timot  | Timothy Figgie |       |             |      |        |       |           |       |  |